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## Outsourced Legal Services

### LEGALWISE FOUNDER GAVIN BIRER SPOKE AT THE LAW SOCIETY OF UPPER CANADA'S TELESEMINAR ON THE TOPIC OF "UNDERSTANDING OFFSHORING, OUTSOURCING AND OTHER ALTERNATIVES FOR COST CUTTING"

Toronto, Canada – May 2, 2007 – Gavin Birer, the founder of Legalwise, presented his thoughts on offshore legal outsourcing in Canada at the Law Society of Upper Canada's Teleseminar.

Gavin Birer was on a panel moderated by Wendy Gross, *McCarthy Tétrault LLP*. He was joined by Dermot P. Nolan, *Nolan Law Offices*, Lata Setty, *Pangea3 LLC*, Stephen Taran, *Taran Virtual Associates Inc.*, and Andrea Waltman, *The Law Society of Upper Canada*.

The panel discussed the differences between outsourcing, nearshoring and offshoring; the business models for outsourcing and offshoring arrangements; investigating the types of services available and finding the best type of provider for your practice needs; the legal market for outsourcing and offshoring in Canada and the USA; the pros and cons of outsourcing and offshoring; key terms of the contract with your legal services provider; and professional responsibility.

#### About Legalwise

Legalwise is the first Canadian offshore legal outsourcing business. Legalwise provides a variety of legal services to law firms and in-house lawyers. Its clients are drawn from numerous industries and from all regions of Canada. Legalwise is headquartered in Toronto.

For more information, visit the Legalwise website at [www.legalwise.ca](http://www.legalwise.ca)

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